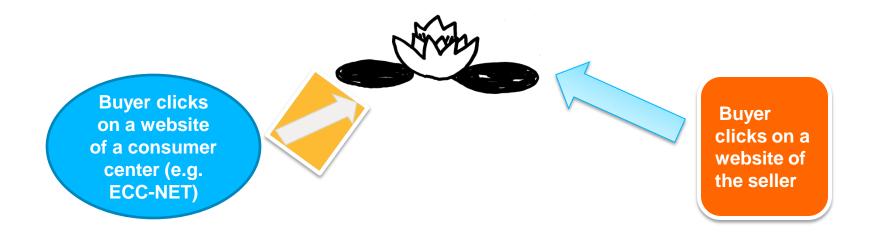
### **Cross-Border ODR Platforms**



**ODR** should be nice and easy





### CASE FILE





## COMPLAINT



WHAT
IS YOUR
PROBLEM?



WHAT DO YOU REQUEST?



#### CLAIMS



ITEM NOT RECEIVED



ITEM NOT AS DESCRIBED



LATE DELIVERY



PAYMENT FOR CANCELLED TRANSACTION PROCESSING



DUPLICATE



INCORRECT AMOUNTCHARGED



FRAUDULENT TRANSACTION



SETTLEMENT NOT FULFILLED

#### Goods or Services Not Received

# Agreed delivery date was on \_\_\_\_ [DATE], nothing was received by that date.

- The seller must deliver the goods or services that are described in the contract.
- The buyer has a right to receive the goods or services that are described in the contract.



# Zboží nebo služby nebyly poskytnuté

Dohodnuté datum dodání bylo dne \_\_\_ [DATUM], a k tomuto dni nic nedošlo.

- Prodávající musí dodat zboží nebo služby, popsané ve smlouvě.
- Kupující má právo obdržet zboží nebo služby, popsané ve smlouvě.



# E-Commerce Resolution Interchange (ECRI)

### First working draft:

"... It also enables full unlimited participation into redress systems for persons who may have difficulty communicating effectively with textual communication. The use of ECRI will greatly facilitate participation through the reduction of barriers for certain populations.

ECRI License

. . . . .

Further development of ECRI

...

ECRI

■ Claims in a Complaint" Item not as described



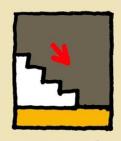
### 5 POSSIBLE REMEDIES







REPLACEMENT OR REPAIR



PRICE REDUCTION



GET BACK THE GOODS



GET PAID AGREED PRICE

# What do we need? Components of a global ODR

ODR programs participating in the cross-border ODR need to:

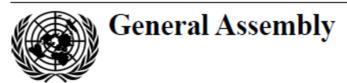
- (i) meet consistent criteria and operate under similar rules;
- (ii) either be accredited or reviewed by respective national regulator(s) prior to their participation;
- (iii) be assisted by interlinked consumer centers providing guidelines to consumers and outreach to domestic online sellers;
- (iv) incorporate common ODR procedural language/communication standard understandable to all ODR providers and consumer centers, in order to enable self-resolution as well as third-party mediation/arbitration; and
- (v) operate as an online platform, implementing the common ODR language and minimum common technology requirements.



# Any future global cross-border ODR system must provide:

- Minimum common ODR rules and standards for ODR providers and neutrals, i.e. results of the work of UNCITRAL Working Group III;
- Cross-border ODR infrastructure interconnecting all ODR stakeholders; and
- A viable way to set up and implement the common ODR rules and cross-border ODR infrastructure while at the same time supporting the establishment of various ODR programs on a global or regional basis competing and complementing one another.

United Nations A/CN.9/WG.III/WP.109



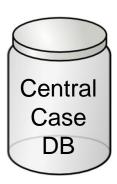
Distr.: Limited 27 September 2011

Original: English

United Nations Commission on International Trade Law Working Group III (Online Dispute Resolution) Twenty-fourth session Vienna, 14-18 November 2011

Online dispute resolution for cross-border electronic commerce transactions: draft procedural rules

An ODR Data
Exchange will be
established to host
a Central Case
Database
containing
information on
disputes between
online buyers and
sellers regionally/
worldwide



Every case in the database will have its data structured in the same way, for instance:

Case ID: (8 integers)

Complainant name: (60 characters) Complainant email: (60 characters) Respondent name: (60 characters) Respondent email: (60 characters)

Transaction date: (date)
Complaint date: (date)

Website where complaint originated (URL)

Proposed ECRI Standard

Every case will also be classified with reason codes indicating the complaint type, the preferred resolution, the response and the offered resolution, making translation less of an issue



Technology neutral standard data structures will enable an ODR Provider to use its own application which interconnects with its existing case administration system

#### ODR Data Exchange





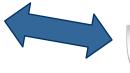
ODR Provider can also obtain such application from a third party provider, together with quick updates of ECRI enhancements and support services (software as a service)



**ODR Provider** 



**National** Consumer **Protection Authority** 



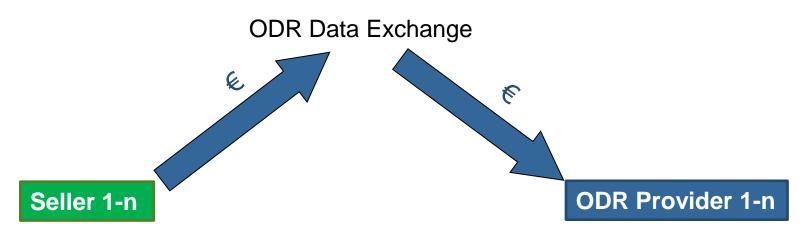


Local Consumer Protection Agency

# ODR Data Exchange Private enforcement via Central chargeback, Paypal, etc. Case DB Specific internet penalties (naming-shaming, etc.) **National** Consumer **Protection**

**Authority** 

If the seller does not implement issued ODR awards, the national consumer authority can take enforcement actions; the decision may be enforced via private enforcement intermediaries (e.g. payment channels) and the default of the merchant may also be published by the ODR Data Exchange



ODR Data Exchange will not be handling any cases and will not market itself to consumers and/or online sellers. Users of ODR Data Exchange (accredited ODR providers and consumer centers) will market its services publicly.

Regional implementations of ODR Data Exchange can serve as a collection agent of regular small fees from online sellers for their use of the regional ODR logo (e.g. ECC-NET ODR), or an existing trustmark, or logo of an ODR provider (e.g. ADR.EU) to cover costs of case handling by regional or national ODR providers.

In addition, ODR Data Exchange will contain principal information for buyers and sellers online (links to consumer centers, commonly structured statistics etc.) and be connected with international public awareness campaigns.

#### Service Team

Service Team of ODR Data Exchange will provide the following:

- multi-lingual ODR application implemented in a cloud and provided as a white label service to accredited ADR/ODR providers and consumer centers;
- maintenance and operation of central databases of the cross-border ODR system (e.g. database of accredited ODR providers and neutrals or black list of sellers which do not implement issued decisions);
- providing consultations and implementation services to ODR programs; and

- maintenance of a global ODR communication standard and minimum technical



Item not authentic



requirements so that ODR providers are able to implement their own unique ODR solutions consistent with the published specification.

#### Service Team

### I. ODR providers/consumer centers will receive:

- ready to be used cross-border ODR solution;
- updated specifications;
- maintenance of central databases;
- consulting and implementation services

#### Not paid



### II. ODR providers/consumer centers will:

- localize communication standard and ODR Rules;
- promote implementations of ODR Data Exchange to consumers and online sellers in their respective countries.

# Proposal to Pilot ODR Data Exchange

We would like to pilot ODR Data Exchange starting from January 2012.

The pilot will be officially announced during the next UNCITRAL ODR WG meeting in Vienna in November 2011.

BBB and ADR.EU are the first interested participants. We are in discussions with organizations from several countries from Europe, Asia and South America. We expect other organizations will join after pilot is announced.

## Proposal to Pilot ODR Data Exchange

First stage of the pilot will last from January to May 2012 and will include the following:

- Verification and testing of the proposed functions of ODR Data Exchange application;
- Clarification of costs involved for ODR providers with administering cross-border ODR disputes;
- Necessity/desireability of some kind of coordination structure of the ODR stakeholders using ODR Data Exchange;
- Contacts and discussions with payment channels; and
- Contacts and discussions with associations of online sellers and large online sellers.

#### EVERY PILOT PARTICIPANT WILL COVER ITS OWN COSTS



# Proposal to Pilot ODR Data Exchange

Results of the first stage of the pilot will be announced during UNCITRAL meeting in May 2012.

During the second stage of the Pilot (till October 2012) the ODR Data Exchange will be finalized. We expect ODR Data Exchange to be put into live operation in the fall of 2012.



# Cross-border ODR platforms

Thank you for your attention.

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